

THE PRACTICE OWNER, MBA

Charlotte, NC | Grand Bohemian Hotel

Thursday, July 17th

Check-In	3:00 pm - 5:00 pm
Cocktail Reception @ 6th Floor Terrace	5:00 pm - 8:00 pm

Friday, July 18th

Breakfast <ul style="list-style-type: none">Come early to connect with your colleagues	ALL	7:45 am - 8:30 am
Opening Remarks - Presenter Introductions <ul style="list-style-type: none">Welcome to the MBA WorkshopOverview of our day together	Ryan Mingus	8:30 am - 8:45 am
Status and History of PE in Healthcare, State Of The Industry <ul style="list-style-type: none">The latest in Healthcare M&A	Ryan Mingus	8:45 am - 9:30 am
Beginning With The End In Mind <ul style="list-style-type: none">Are you financially, mentally, and emotionally prepared?Solving the Wealth Gap	Brett Miller	9:30 am - 10:15 am
Break <ul style="list-style-type: none">Coffee and snacksConnect with fellow attendees	ALL	10:15 am - 10:30 am
Clean Financial Reporting Drives Value <ul style="list-style-type: none">What KPIs drive real value in your practice today?Clean up your books to find quick EBITDA increases	Patrick Arnold & Ashley Noojin	10:30 am - 11:30 am
Tales from the Buyside <ul style="list-style-type: none">Top tricks buyers use when looking to acquire your practiceStaying informed and prepared	Connor Jorgensen	11:30 am - 12:15 pm
LUNCH	ALL	12:15 pm - 1:15 pm
Built to Sell - Valuation Drivers and Deal Killers <ul style="list-style-type: none">Building a practice to sell, whether you sell it or not	Ryan Mingus	1:15 pm - 2:00 pm
Winning In The Trenches - Quality of Earnings Is a Negotiation <ul style="list-style-type: none">Quality of Earnings is a strategic negotiation	Alex Cherniavsky	2:00 pm - 2:45 pm
The Next Chapter <ul style="list-style-type: none">What do you want your life to look like post-sale?Position your wealth to achieve your goals	Brett Miller	2:45 pm - 3:30 pm
Closing Remarks <ul style="list-style-type: none">The biggest takeaways and to-do's when you return to work on Monday	Connor Jorgensen	3:30 pm - 4:00 pm